

## Press Release

### Amadeus and FCm Travel Solutions announce Global Reseller Agreement

- *Expanded strategic association between Amadeus and FCm Travel Solutions provides the travel management company with global distribution rights to the Amadeus e-Travel Management online booking solution*

**Madrid, Spain and Brisbane, Australia, 16 October 2008** – Amadeus, the leading travel technology provider, and FCm Travel Solutions, one of the world's leading global corporate travel and expense management consultancies, have signed an agreement certifying FCm as a Global Reseller of Amadeus e-Travel Management, the most widely deployed online booking solution for managed travel.

Reflecting the longstanding relationship between the two companies worldwide, this Global Reseller Agreement demonstrates FCm's commitment to enhance the value it already provides corporate clients by integrating Amadeus e-Travel Management, Amadeus's award-winning globally distributed self-booking solution, into the FCm portfolio of solutions.

Thanks to its quick and easy booking process, Amadeus e-Travel Management can help increase business travel programme compliance, reduce total travel spend and drive online adoption. Available in 12 languages, the global platform is easily adapted to local needs and connects to multiple Global Distribution Systems for air and rail reservations. Its low-fare search capabilities ensure corporate travellers have a wide choice of travel options.

Amadeus e-Travel Management will integrate with FCm's applications. FCm clients who use Amadeus e-Travel Management will enjoy the benefits of working with a harmonized global infrastructure supported and managed by the Amadeus regional offices which span the time zones in which FCm operates.

**FCm's Global Executive General Manager, Anthony Grigson**, said: *"Partnering with Amadeus is part of our strategic plan to deliver greater value to our network and clients by being the most effective travel management consultancy, not just in the Asia Pacific region but worldwide."*

*Amadeus' global footprint and quality offer allows us to do just that, while our network partners around the world will benefit from specially negotiated rates“.*

**Albert Pozo, Vice President Multinational Customer Group for Amadeus,** said *“As the first global travel management consultancy to be headquartered in Asia Pacific, FCm has a foremost local presence that gives Amadeus an excellent opportunity in this increasingly important region,”* said. *The benefits of online business travel management are most tangible when the technology is closely integrated with professional travel management services. With this new agreement, FCm can offer seamless travel management programs worldwide, on top of Amadeus' online booking technology.”*

- Ends -

#### [Notes to the editors](#)

#### **FCm Travel Solutions:**

1. Is one of the world's leading global corporate travel and expense management consultancies
2. Is distinctive by its intensely personal service, accountability, and flexible solutions that cut across the entire travel needs of companies large and small
3. Delivers on-the-ground service through locally accessible travel leaders, supported by global negotiating strength, progressive technologies and the continuous development of its people
4. Creates measurable savings for clients, including some of the world's best-known companies.

For further information visit <http://www.fcm.travel>

**Amadeus** is the chosen technology partner for providers, sellers, and buyers of travel. The company provides distribution, IT and point-of-sale solutions to help its customers adapt, grow and succeed in the fast changing travel industry. Customer groups include **travel providers** (airlines, hotels, car rental companies, railway companies, ferry lines, cruise lines, insurance companies and tour operators), **travel sellers** (travel agencies) and **travel buyers** (corporations and travellers). Solutions are grouped in four solution categories – **Distribution & Content**, **Sales & e-Commerce**, **Business Management** and **Services & Consulting**.

#### **Solutions for corporations**

Amadeus' vision is to provide next generation travel technology that encourages collaboration amongst all players within the travel industry. To realise this we are investing in a range of technology solutions and components that will allow the seamless integration of content, data and systems whether they are part of Amadeus or whether they are from third party suppliers. Over the next years, Amadeus will expand its unique approach to corporate travel. By providing the technology solutions that span before, during and after all travel steps, the existing online booking tool will evolve beyond trip booking to provide the **Total Trip Experience** for corporate travellers. The move towards mobile technology is an integral part of the vision of what the travel experience should be.

Amadeus' corporate travel solution, **Amadeus eTravel Management**, helps corporations manage their global travel programmes more efficiently and cost-effectively. The solution helps business travellers plan, personalise and purchase their trip while remaining compliant with the global travel policy.

Over 1,500 corporations worldwide with more than one million active users utilise Amadeus e-Travel Management to integrate all the elements of their programmes into one intuitive and easy-to-administer solution. Customers include Altria, Cemex, Daimler, Ericsson, Huntsman, Nestlé, Total and Thales.



More information is available at: <http://www.amadeus.com/Corporations>

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